



TRUSS POINT

# Submission Procedures: Stock Loans

These submission procedures have been created as a reference guide to set proper expectations for all parties. We believe in full transparency at all times. Clients should not have to guess where their transaction is in the process. They can simply follow along.

## I. INITIAL SUBMISSION

Agent/Intermediary or Client is required to submit an [Asset Submission Form](#), which includes:

- a Stock Ticker
- b Stock Exchange
- c Number of Shares Being Pledged
- d Bloomberg Link to Stock

## II. LETTER OF INTEREST / LETTER OF INTENT

- a Collateral Shares
- b Loan Amount
- c Loan-to-Value (LTV)
- d Loan Term
- e Origination Fees
- f Required Documents
  - 1 Signed LOI
  - 2 Client Information Sheet (CIS)
  - 3 Account Statement (Demonstrating Collateral Shares)

## III. TERM SHEET — ISSUED FROM THE FINANCIER

- a Collateral Shares
- b Loan Amount
- c Loan-to-Value (LTV)
- d Loan Term
- e Origination Fees
- f Settlement Details
- g Default Triggers
- h Financier Information

## IV. LOAN AGREEMENT / SECURITIZATION & SETTLEMENT AGREEMENT

- a The Loan Agreement will be issued directly to the Company, from the Financier for review with the Client and their advisors.
- b Final Loan Agreement and Securitization Agreement will be issued directly from the Financier/Funder to the Client for review and execution.

## V. FUNDING / SETTLEMENT

Each transaction will require a specific funding approach, identified by the Financier as described in the Loan Agreement and Securitization Agreement.

## VI. INTERMEDIARY FEE PROTECTION AGREEMENT

Each intermediary will receive a Fee Protection Agreement upon receipt of a signed Term Sheet.

Disclaimer: The Company is not a registered U.S. Broker Dealer, nor licensed to buy and/or sell securities. The Company is not a direct lender. All transactions will be handled on a best-efforts basis, and at no time will the Company offer or confirm a commitment to lend. All lending commitments will (only) come from the Financier/Funder.